Tulane Sports Law Society
2013 National Baseball Arbitration Competition
Oral Argument Score Sheet

Team Number: __________________________

Case: __________________________

Arbitrator: __________________________

Style

Was the team prepared and organized: _____ / 5

Was the team’s demeanor professional: _____ / 5

Did the team speak clearly: _____ / 5

Was the team’s tone appropriate: _____ / 10

Did the team argue without reliance on notes (other than statistics): _____ / 10

Content

Did the team use relevant and convincing comparable player salaries: _____ / 10

Did the team use relevant and convincing statistics: _____ / 10

Did the team effectively use exhibits: _____ / 10

Did the team appropriately respond to the arbitrator’s questions: _____ / 10

Was the team able to make a persuasive argument: _____ / 25

Total Points: _____ / 100